

Negotiation Act  
Transformative Agreement  
Consortio Colombia

Taylor & Francis

**FEBRUARY 2022**



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## Final Agreement

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Once the negotiation stage between the publishing house Taylor & Francis and Commission No. 4 - Negotiation with Publishers of the Colombia Consortium was completed, for the first time in history, the outline for a transformative agreement was reached, which will include the following characteristics and conditions and will take effect upon both parties agreeing to and signing the forthcoming license incorporating publishers' terms:

### I. "READ" Agreements

#### Collections by Tier (Basic Package)

Product	Tiers	Collection
Taylor & Francis	1, 2A y 2B	SSH, S&T, M (2,211 Journals)
Taylor & Francis	2C y 3	Two of Three
Taylor & Francis	4	One of Three

#### Prices per Tier – Taylor & Francis

Within the framework of the signing of the transformative agreement with Taylor & Francis, the negotiation contemplated a 3-year period, with the following percentage increases:

Ítem	2022	2023	2024
Annual Increase Taylor & Francis	3.0%	3.5%	4.0%

The distribution of prices by band for the 3 years is as follows:

Banda	Valor T&F 2022	Valor T&F 2023	Valor T&F 2024
1A	\$29,505	\$30,538	\$31,760
1B	\$25,965	\$26,874	\$27,949
1C	\$22,848	\$23,648	\$24,594
2A	\$17,675	\$18,293	\$19,025
2B	\$15,554	\$16,098	\$16,742
2C	\$11,355	\$11,752	\$12,222
3A	\$9,063	\$9,380	\$9,755
3B	\$6,031	\$6,242	\$6,491
4A	\$7,703	\$7,973	\$8,292
4B	\$5,125	\$5,305	\$5,517

## Optional Packages

a. Taylor & Francis eBooks

The agreed prices for 2022 are:

Banda	Valor 2022
1A	\$22,383
1B	\$19,697
1C	\$18,801
2A	\$15,220
2B	\$12,534
2C	\$10,744
3A	\$8,953
3B	\$7,163
4A	\$6,267
4B	\$5,371

## Special Conditions of “READ”

- **Three-year agreement:** An agreement will be signed for the years 2022, 2023 and 2024, with the values indicated.
- **Consortium Discount Guarantee:** For all bands, Consortium institutions will receive a minimum discount of 30% off the regular price in the country.
- **Minimum Number of Institutions:** A minimum of 55 institutions are accepted within the term of this agreement.
- **Perpetuity:** Does not include perpetuity.
- **Retrospective:** 20-year retrospective access if the title has it available.
- **Support initiatives in the publication of articles:** Author workshops offered by researchers with recognition in the publisher's publications.
- **Alumni and pensioners:** Access to alumni and pensioners as part of the community in a "moderate" non-commercial use.
- **Statistics:** Grant management account per institution and based on Counter5 and SUSHI standards.
- **Operation:** Includes 8.5% operating cost.

## II. “PUBLISH” Agreements

### Resources included in the Transformative Agreement:

Regarding the amounts included in the agreement to publish in hybrid journals belonging to the Taylor & Francis collection, the agreed values are as follows:

Item	2022	2023	2024
Amounts included for publication by Consorcio Colombia per year*:	USD\$120,000	USD\$180,000	USD\$240,000

Thus, the values discriminated in Publish & Read are as follows:

	2022	2023	2024
Publish	\$ 120,000.00	\$ 180,000.00	\$ 240,000.00
Read	\$ 691,936.28	\$ 660,354.05	\$ 633,968.22
Total Agreement	\$ 811,936.28	\$ 840,354.05	\$ 873,968.22
	3.00%	3.50%	4.00%

- The distribution of these resources within the Consortium's institutions will be approved by the General Council of Consorcio Colombia in plenary session.
- Amounts not consumed will not be carried over to the following year.
- 15% discount in APC is kept in titles called FULL OA, which are those scientific journals that are 100% open access.
- These amounts 2022, 2023 and 2024 included for publishing apply as long as they are made through the Taylor and Francis Dashboard, i.e., if an author makes the APC payment independently, it does not apply within this agreement.

**NOTE:**

The remaining value of the USD\$20,000 contributed to the OA Membership in the year 2021 and of which approximately USD\$10,000 is held as remainder, will be used during the year 2022 exclusively in securities called FULL OA.

### Conditions of the Transformative Agreement::

The following are the conditions established in the negotiation, with respect to the transformative agreements:

Item	Comments
<b>Agreement Type</b>	Read & Publish
<b>Period:</b>	*January 1 2022 – December 31 2024
<b>Corresponding Author:</b>	Articles published by corresponding authors linked to Consorcio Colombia member institutions will be considered in the agreement.
<b>Retrospective:</b>	Accepted articles to be published in 2022, 2023 and 2024
<b>Journals that will be in the agreement:</b>	Hybrid Journals Portafolio
<b>Licences Types:</b>	<ul style="list-style-type: none"><li>• CC-BY</li><li>• CC-BY-NC, in a small number of cases (at the author's request)</li></ul>
<b>Copyright:</b>	The authors retain full rights to the original work, without restriction or embargo in its accepted version, so that it can be published in the institutional repositories of the institutions.
<b>Types of Items Covered:</b>	Original articles accepted from the date the agreement is in force (no retrospective reimbursement).
<b>Dashboard:</b>	Individual accounts managed by a representative of each institution or a general account managed by Consortia
<b>Workflow:</b>	A period of 6 to 8 weeks is necessary for the preparation of the workflow once all members are confirmed.
<b>Stats and Control:</b>	The administrators of each institution will have access to the Taylor & Francis platform, where they will be able to see the data of the approved articles. A monthly report of data per institution will be provided.
<b>Metadata:</b>	Citation metadata for publications covered by the agreement will be openly accessible in accordance with the standards and recommendations of the Initiative for Open Citations I4OC ( <a href="https://i4oc.org/">https://i4oc.org/</a> ).
<b>Participation of Colombian Authors:</b>	The publishing house expresses the motivation to continue exploring mechanisms and strategies to increase the participation of Colombian authors in T&F products, for example, invitations to participate as authors of books or chapters, or to participate in editorial boards or as guest editors.
<b>APC Discounts:</b>	Once the resources negotiated in this agreement have been consumed, a 15% discount will be applied to APC's costs, after opening a prepaid account for a minimum value of USD\$10,000.
<b>Agreement's Payments:</b>	There are 4 payment deadlines: First March 15

Item	Comments
	Second June 13 Third September 11 Fourth December 10 Partial payments will be accepted as the institutions contribute to avoid exchange rate impacts.

\*subject to parties entering into a final written agreement

### III. Signatures

#### Consortio Colombia's Negotiators

Institution	Position	Contact	Signature
Universidad de los Andes	Vicerrectoría de Investigación	David Hernando Bello Ladino	
Universidad ICESI	Director de Biblioteca	Andrés Santiago Londoño Restrepo	
Pontificia Universidad Javeriana	Director de Biblioteca	Andrés Felipe Echavarría Ramírez	
Universidad Industrial de Santander	Director de Planeación	Daniel Alfonso Sierra Bueno	
Universidad de Caldas	Director Sistema de Bibliotecas	Nicolás Duque Buitrago	
Corporación Universitaria Minuto de Dios	Director Sistema de Bibliotecas	Fernando Garzón Vásquez	
Universidad Nacional de Colombia	Director Sistema Nacional de Bibliotecas	Fabio Andrés Pavas Martínez	
Agrosavia	Director de Sistemas de Información	Francisco Armando Salazar Alonso	
Universidad Colegio Mayor de Cundinamarca	Directora Biblioteca	Vilma Yamile Pulido Páez	

#### Editorial's Negotiators

Institución	Cargo	Representante	Firma
Taylor & Francis	Sales Account Manager - Latin America	Jorge David Pérez Rivera	
Taylor & Francis	Director of Journal Sales	Chris Dappen	
Taylor & Francis	Business Development Manager OA	Joe Lerro	

## Assistance and Support

Institución	Cargo	Representante	Firma
ASCUN	Coordinadora Académica	Elizabeth Bernal Gamboa	
Consortia	Gerente General	César Augusto Rendón Valencia	
Consortia	Gerente Financiera	Sandra Marín Pérez	
Consortia	Director Académico	Hernán Alonso Muñoz Vélez	

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## Historial del documento



**02 / 07 / 2022**  
23:26:08 UTC

Enviado para firmar a David Hernando Bello Ladino (dh.bello28@uniandes.edu.co), Andrés Santiago Londoño Restrepo (aslondono@icesi.edu.co), Andrés Felipe Echavarría Ramírez (andres.echavarria@javeriana.edu.co), Daniel Alfonso Sierra Bueno (dasierra@uis.edu.co), Nicolás Duque Buitrago (nicolas.duque@ucaldas.edu.co), Fernando Garzón Vásquez (fgarzon@uniminuto.edu), Fabio Andrés Pavas Martínez (fapavasm@unal.edu.co), Francisco Armando Salazar Alonso (fsalazar@agrosavia.co), Vilma Yamile Pulido Páez (vilma.pulido@unicolmayor.edu.co), Jorge David Pérez

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Rivera (jorge.c.perez@taylorandfrancis.com), Chris Dappen (chris.dappen@taylorandfrancis.com), Joe Lerro (joseph.lerro@taylorandfrancis.com), Elizabeth Bernal Gamboa (academica@ascun.org.co), César Augusto Rendón Valencia (cesar.rendon@consortia.com.co), Sandra Marín Pérez (sandra.marin@consortia.com.co) and Hernán Alonso Muñoz Vélez (hernan.munoz@consortia.com.co) por cesar.rendon@consortia.com.co.  
IP: 186.154.123.85



VISTO

**02 / 07 / 2022**

23:34:53 UTC

Visto por César Augusto Rendón Valencia (cesar.rendon@consortia.com.co)  
IP: 186.154.123.85



FIRMADO

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Visto por Andrés Felipe Echavarría Ramírez  
(andres.echavarria@javeriana.edu.co)  
IP: 186.102.57.68



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00:04:26 UTC

Firmado por Andrés Felipe Echavarría Ramírez  
(andres.echavarria@javeriana.edu.co)  
IP: 186.102.57.68



VISTO

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Visto por Fabio Andrés Pavas Martínez  
(fapavasm@unal.edu.co)  
IP: 191.111.45.84



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Visto por Jorge David Pérez Rivera  
(jorge.c.perez@taylorandfrancis.com)  
IP: 119.12.176.137

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




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 VISTO	<b>02 / 08 / 2022</b> 16:14:22 UTC	Visto por Sandra Marín Pérez (sandra.marin@consortia.com.co) IP: 181.128.62.193

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 VISTO	<b>02 / 11 / 2022</b> 01:10:06 UTC	Visto por Vilma Yamile Pulido Páez (vilma.pulido@unicolmayor.edu.co) IP: 190.25.75.243

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IP: 119.13.197.184



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Firmado por Chris Dappen (chris.dappen@taylorandfrancis.com)

IP: 174.215.17.27



FIRMADO

**02 / 11 / 2022**

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Firmado por Vilma Yamile Pulido Páez

(vilma.pulido@unicolmayor.edu.co)

IP: 190.25.75.243



VISTO

**02 / 11 / 2022**

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Visto por Nicolás Duque Buitrago

(nicolas.duque@ucaldas.edu.co)

IP: 181.58.159.219



FIRMADO

**02 / 11 / 2022**

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Firmado por Nicolás Duque Buitrago

(nicolas.duque@ucaldas.edu.co)

IP: 181.58.159.219

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**02 / 11 / 2022**

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Visto por Elizabeth Bernal Gamboa (academica@ascun.org.co)  
IP: 190.15.5.82

FIRMADO

**02 / 11 / 2022**

12:54:31 UTC

Firmado por Elizabeth Bernal Gamboa (academica@ascun.org.co)  
IP: 190.15.5.82

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**02 / 11 / 2022**

13:08:44 UTC

Visto por Hernán Alonso Muñoz Vélez  
(hernan.munoz@consortia.com.co)  
IP: 190.250.192.6

FIRMADO

**02 / 11 / 2022**

13:09:12 UTC

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(hernan.munoz@consortia.com.co)  
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

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(fsalazar@agrosavia.co)  
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